EXPORT ADMINISTRATION ACT RENEWAL

OPTIONS PAPER

I. National Security Controls

A. Foreign Availability (Section 5(f))

Issue 1: Should foreign availability be eliminated as a criterion for decontrol of items on the Commodity Control List (CCL)? (ACEP)

Present Law: When the Secretary of Commerce determines that goods and technology controlled for national security purposes are available from foreign sources, he must decontrol the items and issue an export license, unless the President decides that removing controls would be detrimental to the national security.

Pro: Foreign availability is often difficult to determine accurately. Therefore, in the national security area, this should not be a criterion for decontrol. Even if foreign availability could be accurately determined, national security concerns should still preclude decontrol of these items.

Con: For the United States to control items available from foreign sources would be ineffective and unnecessarily harmful to U.S. businesses. Moreover, there is no need to eliminate foreign availability as a criterion for decontrol, because the Presidential override can be invoked as necessary to maintain export controls on a given item.

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Issue 2: Should the current mandatory license approval standard on the basis of foreign availability be changed to a discretionary standard for up to one year while negotiating to eliminate the foreign availability? (The provision for override for national security reasons would remained unchanged; the mandatory



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approval standard would apply after the one year period.) (ACEP)

Present Law: Barring a Presidential override for national security reasons, the Secretary must approve a license when foreign availability is found to exist.

<u>Pro:</u> As a practical matter, the override provision already gives the Secretary of Commerce discretion to deny a license despite foreign availability. This proposal emphasizes the need to negotiate with our allies and other nations to remove the availability of items and technology to the Warsaw Pact from foreign sources. Moreover, withholding of licenses may strengthen the U.S. negotiating posture.

Con: For the United States to deny licenses on items available from foreign sources would be ineffective and unnecessarily harmful to U.S. businesses. Withholding of licenses may in fact weaken the U.S. negotiating posture. Delay of license issuance for one year may be tantamount in many cases to a denial.

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Issue 3. Should the current definition of foreign availability be made more specific as follows: "For purposes of this Act, assessment of comparable quantity and quality shall include, but not be limited to, the following factors: cost, reliability, the availability and reliability of spare parts, and cost of quality thereof, maintenance programs, technological data packages, back-up packages, long-term durability scale of production, ease with which machinery will be integrated in the mode of production, and spoilages and tolerance factors for end products produced by the machinery?" (ACEP)

Fresent Law: Foreign availability is defined as a good or technology available from foreign



scurces that can be obtained in sufficient quantity and is of sufficient quality so that U.S. export controls are rendered ineffective.

Pro: The change from "sufficient" to "comparable" clarifies the foreign availability assessment. Moreover, the listing of various factors involved in the foreign availability assessment ensures increased accuracy, thereby enhancing the national security control system.

Con: Foreign availability should be defined by regulation, not inflexibly by statute. The meaning and application of certain components of this definition are not clear.

COMMERCE PREFERS DETAIL IN ONS Disapprove DOD FAVORS AS IS

B. COCCM (Section 5(i))

Approve ____

Should the United States unilaterally control items it submits for inclusion on the COCOM list pending a COCOM list decision? (DOD)

Present Law: There is no requirement that restrictions or controls be placed on goods or technolog; that the U.S. recommends to COCOM

for multilateral export control.

Pro: Such control would demonstrate our seriousness about the proposed list item with our CCCOM partners. This proposal could, arguably, improve our negotiating posture.

Con: This power already exists in a discre-.tionary form under current law. Mandatory unilateral controls on U.S. items during the sometimes protracted COCOM review process would prejudice U.S. businesses. The COCOMprocess would also suffer because the current practice of submitting list proposals in an exploratory, tentative form could not continue.

Approve ____ Disapprove

PRESIDENT ALREADY HAS THIS POWER BUT ADDITION TO EAA WOULD BEAPLUS IN COCOM LIST REVIEW NEGOTIATION Issue 2: Should the EAA require the President to attempt to formalize the COCOM organization, seek establishment of a military subcommittee, and provide additional funding for COCOM? (ACEP)

Present Law: COCOM is a purely voluntary organization not established by treaty or by formal international agreement. The current law does not address COCOM funding or provide for a military subcommittee.

Pro: COCOM's current informal, voluntary status has kept the organization from maintaining effective multilateral controls. Formalization of COCOM could lead to higher ranking representation, adequate funding and more effective controls.

Con: An attempt to formalize COCOM may force some members to be less cooperative or to withdraw because members would often not be in a position to agree to certain controls if those controls were to be the subject of formal governmental review. Moreover, a statutory mandate for COCOM formalization might be counterproductive to our efforts to seek increased formalization or to enhance COCOM's effectiveness under its current WILL USE A structure.

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Should the EAA provide sanctions against COCOM members who violate COCOM agreements? (DOD)

Present Law: There are currently no sanction provisions in the EAA.

Such sanctions would make multilateral controls through COCOM more effective.

This proposal would jeopardize continued participation in COCOM by certain member states. Any provision for sanctions should result from agreement among the COCOM members rather than by unilateral U.S. statutory This proposal would invite retalimandate. ation against the U.S.

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C. Militarily Critical Technology List (MCTL) (Section 5(d))

Issue 1: Should the EAA be amended to provide:

"The establishment of adequate export controls for militarily critical technology and keystone equipment shall be accompanied by suitable reductions in the controls over the products of that technology and equipment?" (Business)

Present Law: No statutory distinctions currently exist between the export controls over militarily critical technology and keystone equipment and the products of that technology and equipment.

Pro: The need for control is on the underlying technology, not the resulting product. The burden of acquiring licenses would be reduced.

Con: Reverse engineering of the decontrolled and available products could jeopardize U.S. national security.

Approve _____ Disapprove _____

PODI COMMERCE GENERALLY APPROVE, BUT WILL PROVIDE NEW LANGUAGE

Should the definition of the MCTL be Issue 2: expanded to include: "goods and technology (i) that would extend. complete, maintain or modernize process lines employed in the application of the militarily critical technology, (ii) the analysis of which would reveal or give insight into a United States military system and would thereby facilitate either the design and manufacture of that system or the development of countermeasures against that system, or (iii) which will contribute to strengthening. Soviet military capabilities or enabling defense priority industries, including: microelectronics, computers, communications, shipbuilding, aerospace

and aviation, including instrumentation, in the Soviet Union and the Warsaw Pact or other proscribed nations to produce items controlled for national security reasons to the detriment of the United States?" (DOD)

Present Law: The MCTL is not defined, though reference is made in the MCTL section to goods and technology that would significantly advance the military system of a country to which exports are controlled. No MCTL has ever been finalized.

Pro: Explicitly defining the MCTL would clarify its scope and would ensure a more accurate assessment of militarily critical technologies.

Con: An MCTL definition should not be included in the statute because more flexibility can be retained by defining it administratively by regulation. This definition is broader than necessary to adequately protect national security. Opening up this definition to Congressional debate runs the risk of an unfavorable ultimate result.

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D. Exports to Embassies (Amend Section 5(b))

Should a validated license and DOD review be required for proposed "exports" of any goods or technology on the CCL to proscribed country embassies in the United States and to all international organizations in the United States?

(DOD)

Present Law: There are no provisions explicitly authorizing restrictions on domestic sales of goods or technology to embassies of proscribed countries located in the United States or to international organizations in the United States.

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Pro: Transfer of controlled items to these embassies and international organizations is a major loophole in the current export control system.

Con: This proposal would be virtually unenforceable. Retaliation against U.S. embassies abroad could be expected. The proposal would not alleviate the problem of covert operators, since those individuals would not apply for a license in the first instance.

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EXPORT LICENSES
REQUIRED)

E. Multilateral vs. Unilateral

Issue 1: Should a specified notice and comment period for Congress and the private sector be required prior to the imposition of unilateral controls?

(Eusiness)

Present Law: The Secretary of Commerce is not required to consult with the Congress or the private sector before unilaterally imposing export controls for national security purposes.

<u>Pro</u>: The proposal gives the private sector the opportunity to inform the Administration of the economic effect of, and alteratives to, contemplated controls. Congress would also be assured of the opportunity to express its concerns prior to the imposition of controls.

Con: The need for secrecy in the national security area makes such a provision impractical. The provision also reduces Presidential flexibility and authority.

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Disapprove

F. DOD Role (See Organizational Change Section)

G. Findings and Policy Declarations

Issue 1: Should section 2(3) be amended to read:

"A high priority should be placed on exports [ACEP: export policy], consistent with the economic, security, and foreign policy objectives of the United States?"

(State/ACEP)

Present Law: Current Section 2(3) calls for high priority on exports but makes no reference to the national security interests of the United States.

Pro: This change would demonstrate the Administration's heightened concern regarding the adverse impact of security-sensitive exports on our national security, and would state a better balance between the economic and security objectives of the Act.

Con: This proposal is redundant with other parts of the Act.

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Issue 2: Should section 2(5) be deleted and language similar to the following substituted: "The transfer of critical commodities and technical data has made a significant contribution to the military potential of other countries which has been detrimental to the security of the United States, its allies, and other friendly nations, and has necessitated increases in the defense budgets of these nations?" (State)

Present Law: Current section 2(5) provides:
"Exports of goods or technology without regard
to whether they make a significant contribution to the military potential of individual
countries or combinations of countries may
adversely affect the national security of the
United States."

Pro: This change would demonstrate the Administration's heightened concern regarding the adverse impact of security-sensitive exports on our national security, and would

state a better balance between the economic and security objectives of the Act.

Con: Arguably there may not be empirical evidence to support this finding.

Approve ____ Disapprove ____

Issue 3: Should a finding and policy declaration be proposed asserting that export controls should be used to seek to prevent the U.S. and its allies from excessive energy and other critical resource dependence on potential adversaries? (ACEP)

Present Law: There are no findings or policy. declarations that relate to the desirability of avoiding becoming dependent on others for critical resources, in general, or for energy resources, in particular.

Pro: This finding and policy declaration would reflect U.S. policy, and would ensure that the national security significance of resource dependence is recognized in the Emport Administration Act. The Act is the most appropriate statute for such recognition.

Con: The provision is unnecessary because export controls on energy-related items are already within the policy purview of the Act. The provision singles out one of many possible reasons for the imposition of export controls. Following so soon after the pipeline sanctions, this provision would unnecessarily alienate members of Congress, the business community and our allies.

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Ξ. Negotiations with Neutral and Non-aligned Countries (Amend Sections 3(9) and 5(f)(4))

Issue 1: Should the President be authorized to

negotiate (and encouraged to do so through a policy declaration) with neutral and non-aligned countries with whom we have common strategic interests to restrict re-export of U.S. goods and technology? (DOD)

Present Law: The Act states that is the policy of the U.S. to cooperate with other countries with whom we have defense treaty commitments to restrict exports contributing to the military potential of another country to the detriment of the United States. Secretary of State is responsible for conducting regotiations to carry out this policy. -Also, whenever the President exercises his override of foreign availability for national security reasons, he is required to negotiate to eliminate this foreign availability. Under the Case Act, all agreements must be reported to the Congress, although classified agreements may be sent to selected committees only. These committees may not distribute these agreements without Presidential approval.

Pro: Providing this authority to the President would reflect the increased emphasis that this Administration has given to guarding against diversion of U.S. technology and goods through these countries. The provision would highlight the need for State Department attention in this area.

Con: Neutral and non-aligned countries might be reluctant to conclude cooperative agreements with the U.S. if these agreements were characterized as evidence that they had common strategic interests with the United States. Moreover, if these agreements were transmitted to Congress, there would be a high risk that their content would become public.

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1. Indexing Provision (Section 5(g))

Should indexing be eliminated from the Issue 1: national security section of the EAA? (DOD)

> Present Law: The statute provides that the Secretary of Commerce may, when appropriate, provide by regulation for annual increases in the performance levels of goods or technology subject to licensing requirements. Any good or technology no longer meeting the performance requirement is automatically removed from national security control unless any agency objects and the Secretary thereafter determines that the item should remain under control.

Pro: The indexing provision is unnecessary because the EAA already calls for periodic list review. Pre-set standards for decontrolling items cannot currently anticipate the rapidly changing development of technology.

Con: Because no items should be unnecessarily controlled, the performance level of controlled items should be reviewed frequently. The indexing provision is necessary because review of multilaterally controlled items otherwise occurs only once every three years. The indexing provision ensures timely decontrol.

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Foreign Policy Controls II.

Α. <u>Ε</u>	Extraterritoriality ((Section	6(a))
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Should the extraterritorial application Issue 1: of controls be restricted by:

(A) eliminating them altogether

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(B) elim the case (USTR);	inating su of a decl	ch control ared natio	s except in nal emergency
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(C) inserting a finding which states "when imposing new foreign policy controls, impact on pre-existing contracts and on business activities in allied or other friendly countries should be minimized to the extent consistent with the underlying purpose of the controls". (State)

controls". (State)	•
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Present Law: The statute does not address whis included in the operative phrase "persons subject to the jurisdiction of the United States"; by regulation, the Commerce Department has, on occasion, defined this tento include foreign subsidiaries and licensees of U.S. corporations.	
Pro: The current extraterritorial reach of these controls has caused major international relations problems, particularly with our allies. Arguably, extraterritoriality may violate international law and interfere with principles of sovereignty.	L
Con: Extraterritorial application of the statute is necessary to implement foreign policy controls effectively.	
Sanctity of Contract and Licenses (Non-retroactive	ty)
Issue 1: Should contracts and export licenses be protected from later imposition of controls for at least a specified period of time by:	B
<pre>(A) totally insulating such contracts ar licenses? (Business);</pre>	
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(B) insulating such contracts and licenses except in the case of a declared national emergency? (USTR);

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(C) inserting a policy declaration that "when imposing new foreign policy controls, impact on pre-existing contracts and on business activities in allied or other friendly countries should be minimized to the extent consistent with the underlying purpose of the controls?" (State)

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Present Law: The President may invoke export controls that affect existing export controls. and outstanding export licenses. Note, however, that the President recently signed a law that provides contract sanctity for agricultural exports for a period of 270 days after imposition of the controls.

<u>Pro</u>: The imposition of export controls on pre-existing contracts and licenses makes U.S. exporters unreliable suppliers and forces them to incur unexpected economic losses.

Con: The President's foreign policy powers would be significantly impaired by such provisions; less so, by the proposed policy declaration.

C. Insurance or Compensation

Issue 1: Should insurance or compensation be provided for business losses caused by the imposition of foreign policy controls? (USTR/Business)

Present Law: There are no provisions to insure or compensate businesses that incur economic loss caused by the imposition of foreign policy controls. (Compensation is provided for agricultural products under separate statute.)

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D.	Restricti	ons on Imposi	tion of	Controls	
	Issue 1:	Should the Primpose foreign by:	resident gn polic	's authori y controls	ty to be limited
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	,	(B) requiring (rather than six criteria (Business);	g the Pr just co for imp	esident to nsider) th osition of	meet e current controls?
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Present Law: The President may impose export controls to the extent necessary to further significantly the foreign policy of the United States or to fulfill its international obligations. Before imposing foreign policy export controls, the President must first consider six statutory criteria and later report to Congress on his conclusions. President is not bound to make a decision that conforms to the result of this consideration. One of the six criteria that the President must consider is the effect of the controls on the competitive position of the U.S. in the international economy, on the reputation of the U.S. as a reliable supplier, and on individual U.S. companies and their employees and communities. Also, before imposing foreign policy controls, the Secretary of Commerce shall consult with affected industries as he considers appropriate and also consult "in every possible instance" with the Congress. Congressional approval is not required before foreign policy controls may be instituted. Congress does not have the authority to veto any non-agricultural export control, although the Congress can pass a new law that would have the effect of overturning an export control.

Pro: All of these proposals, in varying degrees, impose necessary safeguards against misuse of foreign policy controls that can dramatically affect U.S. businesses. The current virtually unrestricted use of foreign policy controls has damaged U.S. national and business interests both domestically and internationally. These controls should only

. be used in limited circumstances following consideration of Congressional and private sector views.

Con: The President's power to impose foreign policy controls would be diminished by all of these proposals. Current law already requires the President to consider and report to Congress on his findings for each of the six criteria listed in the statute. criteria already require him to consider the economic impact of proposed controls as well as the availability of goods from foreign sources. The President should retain the power, in situations short of a "national emergency", to impose foreign policy controls. The time delay caused by a mandatory notice and comment period would impair the effectiveness of any controls and conceivably would allow businesses to undercut the controls by completing contracts during this interim period. In addition, the marshaling of political forces against the President during this time period would make imposition of controls more difficult. The Congressional veto proposal may well be unconstitutional.

E. Duration

Issue 1: Should foreign policy controls require renewal in a period shorter than one year? (Business)

Present Law: Foreign policy controls expire one year after imposition, unless extended by the President for a period of not more than one year.

Pro: Because of the impact of foreign policy controls and the fluid nature of world conditions, the controls should be reassessed more often than once a year.

Con: This proposal weakens the impact of the control and diminishes the President's foreign policy authority by requiring him to report to Congress more often. Export controls can

currently be modified o		n a shorter
period if circumstances	warrant.	
Approve	Disapprove	<u> </u>

F. Import Controls

Issue 1: Should import controls be imposed on a country whenever export controls are imposed on that country, subject to such exceptions as the President may prescribe? -(Heinz)

Present Law: There are no provisions which mandate imposition of import controls whenever export controls are imposed.

<u>Pro</u>: If U.S. exporters are required to incure conomic loss, than the businesses in the affected countries should also share the economic burden of U.S. foreign policy controls. The proposal gives the President an additional tool for implementing U.S. foreign policy.

Con: Political pressure may be brought to bear upon the President to impose import controls or take stronger measures than he feels desirable. Serious foreign relations problems would likely ensue from this proposal.

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G. <u>Kultilateral vs. Unilateral</u>

Issue 1: Should all unilateral controls be eliminated? (Business)

Present Law: The President has the authority to impose foreign policy controls without regard to whether these controls are adopted by any other government.

 $\frac{\text{Pro}}{\text{U.S.}}$ Unilateral controls are ineffective and $\frac{\text{U.S.}}{\text{U.S.}}$ businesses should not be required to incur economic losses from such controls.

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Con: U.S. foreign	policy should not be
entirely dependent	policy should not be on the foreign policy
objectives of other	countries.
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III. Short Supply Controls

A. <u>Koakley Amendment</u> (Section 7(e))

Issue 1: Should this provision be deleted which requires a license authorizing the export of refined petroleum products? (ACEP).

Present Law: The Moakley Amendment requires that no refined petroleum product be exported except pursuant to a license and following a 30-day notice to Congress of intent to issue such license.

Pro: The provision is no longer necessary because refined petroleum products are not in short supply. Deleting this provision would allow U.S. refiners to compete more effectively in the world market. Should petroleum products once again become in short supply, the Moakley Amendment is not needed to reimpose export controls.

Con: The present world oil situation could suddenly change, and deletion of the Moakley Amendment could then jeopardize domestic U.S. supply of refined petroleum products. The Northeast region of the country would strenuously oppose this provision.

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B. Alaskan Crude Oil Provision

Should the prohibition on exporting Alaskan crude oil be deleted or modified, thus permitting exports of Alaskan crude oil to Japan?

Present Law: The provisions relating to crude oil effectively prohibit the export of Alaskan-produced crude oil.

Pro: The U.S. oil industry and Alaska would prosper from exporting crude to Japan; U.S. national security interests could be served by shifting Japanese energy dependence away from the Soviet Union and to the United States. The proposal would not result in domestic shortfalls because of abundance of worldwide and domestic crude oil supply.

Con: No position should be taken on this issue now because it is currently under study in the International Energy Security Group (IESG) and the SIG-IEP. Deletion of this provision would harm west coast refiners, shippers, and maritime employees.

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IV. Organizational Changes

A. DCD Review (Section 10(g))

Issue 1: Should DOD review be expanded to include all goods or technology controlled for national security purposes to any destination (not just proscribed countries)?

(DOD)

Present Law: The Secretary of Defense is currently authorized to review any proposed export to any proscribed country (i.e., not free world).

<u>Pro</u>: DOD review as well as DOC review is necessary to insure adequate scrutiny of proposed security-sensitive exports.

Con: The DOD Review would simply duplicate the DOC review and would lengthen the licensing process. Certain key cases requested by DOD are referred to it by DOC for comment. Desired changes in this area are

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Defense determines that exporting an item would significantly contribute to the military potential of another country and would create a risk to our national security, he may recommend to the President that he disapprove the export license. If the President

overrules the Secretary of Defense, he must so report to the Congress.

Pro: The proposed DOD review and veto power is necessary to protect fully the national security interests of the United States.

Con: The President should not be deprived of his current right to be the ultimate decisionmaker with regard to export control matters. This provision is also too broad and would give DOD veto power over exports to all countries and not just review power over exports to proscribed country destinations. The proposal would delay the licensing process.

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E. Custems Role

Fresent Law: Enforcement powers are vested in the head of any department or agency exercising any function under the Act. Accordingly, the Secretary of Commerce enforces the EAA, although he has, by regulations, authorized the Customs Service to assist with this enforcement.

Pro: Customs has the expertise, manpower and budget to enforce more effectively than Commerce the export control laws.

Con: Enforcement functions should remain in Commerce because enforcement is more effective when combined in the same agency with the licensing functions. The Office of Export Enforcement (Commerce), unlike the Customs Service, has a single mission enforcement role. The Commerce Department has recently devoted substantial resources to improving its Office of Export Enforcement.

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C. Office of Strategic Trade

Issue 1: Should a new Office of Strategic Trade
(OST) be created? (This would be an independent executive agency whose director would be a member of the N.C.S. The OST would be responsible for administering and enforcing export control laws under the EAA and the Arms Export Control Act.) (Garn)

Present Law: Export trade controls that are the subject of the Export Administration Act are generally vested in the Secretary of Commerce. The authority to control trade in munitions is the responsibility of the Department of State.

Pro: The OST would not be subject to the pro-export bias of the Department of Commerce. Creating a separate agency, and placing its director on the NSC, reflects the importance of export controls to the Administration. Because of its visibility, the OST would be able to attract better qualified personnel.

Con: This new bureaucracy is unnecessary and would be costly. The current interagency review process works well and provides the necessary balance among the competing purposes of the EAA.

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V. <u>Miscellaneous</u>

A. <u>Judicial Review</u>

Issue 1: Should the EAA be amended to provide for
 judicial review of licensing and control
 decisions. (Business)

Present Law: Persons claiming harm from licensing and control actions taken under the Act may not resort to the courts to obtain judicial review of these actions.

Pro: There is currently no impartial review of actions taken under the Act. Judicial review is necessary to ensure that the provisions of the Act are fully and properly administered.

Con: Judicial review would encounter severe business confidentiality and classification problems. The licensing process would be slowed considerably due to litigation involvement of licensing personnel. The provision would not be very effective because courts are reluctant to question foreign policy and national security decisions of the Executive. Moreover, it may not be desirable to have the courts reviewing Executive decisions in these areas.

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B. Licensing

Issue 1: Should the EAA eliminate the license requirement for shipments of non-MCTL goods and technology from the U.S. to COCOM countries, Australia and New Zealand? (Business)

Present Law: These named countries receive no special statutory treatment except for exemption from provisions relating to export of crime control and detection instruments:

Pro: This provision would eliminate delays and loss of profits caused by West-West licensing. The damage to U.S. competitiveness resulting from U.S. licensing of non-MCTL. "West-West" trade, outweighs the minimal value to U.S. national security of such licensing. To detect diversion, less stringent certification procedures could be devided.

Con: This provision would eliminate the paper trail necessary to detect diversion. The proposed change can be made administratively by regulation.

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Issue 2: Should a new special license be created for shipments of goods and technology intra-company (Parent-sub, sub-sub)?

(Eusiness)

Present Law: The Secretary currently has the authority to require (and so establish) any special license that will assist in the effective implementation of the Act. No special license now exists for intra-company exports.

Pro: Internal company transfers should be subject to minimal regulations. A new less restrictive license would still provide a paper trail of items transferred, but would minimize delays and loss of profits caused by the present system.

Con: This proposal, if desirable, can be done administratively under the current statute. Foreign subsidiaries often operate independently of their parent companies, and may be located in countries whose foreign policy objectives are different from those of the U.S.

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- C. Anti Boycott
- D. Enforcement and Violations Sections